

# **UNIVERSITY EDUCATION PROGRAMME**

## **PROPOSAL 2022-2023**

### **LETTER OF UNDERSTANDING**

1. **WHEREAS Faculty of Dental Sciences, ANIL Neerukonda Institute of Dental sciences, Vizag Andhra Pradesh (First Party) & Channel Partner /Nobel Biocare India Pvt. Ltd.(Second Party),** wishes to establish a vibrant Industry – Interaction cell, with an objective to nurture Higher Learning professionals fully prepared to meet industrial requirements by the time they complete their degree, and are in principle willing to establish an understanding, Where both the above shall work together in number of ways with the objective of nurturing industry ready professionals to meet greater technology challenges. The Parties enter into the following **Letter of Understanding (LOU).**

#### **Terms and Termination**

The effective date of this LOU is the 15<sup>th</sup> of Sep 2021. This LOU shall be valid for a period of 2 year from the Effective Date. Thereafter the parties may mutually agree to extend this LOU in Writing.

Either party may terminate this LOU with thirty (30) days prior written notice to the other party.

Either Party may terminate this LOU upon thirty (30) days prior written notice to the other party for breach of any material provision of this LOU and where there is failure to correct such breach within the said notice period.

#### **Confidentially and IPR**

All commercial, process product and design information specific to First Party & Second Party, shall be kept confidential.

#### **Governing Law**

This LOU shall be governed and construed in accordance with the laws of Republic of India, Andhra Pradesh & Telangana Jurisdiction.

  
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## Dispute

Disputes, if any, arising out of or in connection with this LOU will be mutually discussed and settled without any obligation on either party, failing which, the disputes shall be finally settled under the Rules of Arbitration of the International Chamber of Commerce ("**ICC rules**"). The arbitral tribunal shall consist of two Arbitrators, each to be appointed by the parties and a third Arbitrator shall be appointed by the two Arbitrators appointed by the parties, who shall act as "**Presiding Arbitrator**". The Place of Arbitrations shall be at Mumbai, India and all the Arbitration proceedings shall be concerned in English Language and governed by the above said **ICC rules**.

## Compliance with Laws

Both parties specifically represent and warrant that the parties will compliance with all applicable laws including the U.S. Foreign Corrupt Practices Act of 1977, as amended (the "FCPA"), and the U.K. Bribery Act and that the parties will take no action or omit to take action that will cause either Party to violate these laws.

First Party acknowledges and confirms that Second Party's support for the educational program under this LOU is not an unlawful inducement or quid pro quo to purchase, lease, recommend, use, arrange for the purchase or lease of, or prescribe a product of Second Party.

Violation of this clause will entitle Second Party to terminate this LOU and Second Party shall not be liable to First Party for any related claim, losses, or damages.

## Non-Binding

Except for Clauses above, this LOU and the Appendix hereto are not intended to, and do not constitute or create an offer by, or a binding obligation or agreement of, either Party and no Party or any Representative of either Party will have any liability with respect hereto. The provisions of this LOU will be subject to and superseded by the final, definitive terms of the Agreements.

*h. C. C.*  
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## **A. SCOPE OF THE PROPOSED EDUCATION PROGRAM**

In consideration of the academic and educational purposes of First Party, Second Party agrees to provide training and educational supports to First Party of Ormco products.

This University Education programme is in collaboration with 4 colleges in Andhra Pradesh, Telangana State. Each Module will consist of two sessions which would be conducted in each of the colleges. Below are the colleges associated for this programme.

1. Anil Neerukonda Institute of of Dental sciences Vizag, Andhra Pradesh
2. GITAM dental college and hospital, Vizag, Andhra Pradesh
3. KIMS Dental college, Amalapuram, Andhra Pradesh
4. Sri Sai dental college, Srikakkulam, Andhra Pradesh

Each PG enrolled for this programme must have minimum 4 Cases of Damon System during the course. Certificate will be provided to all who present minimum one case.

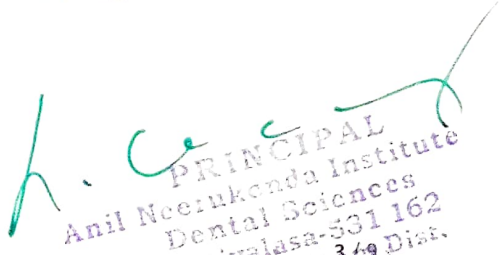
The Course fee for the PGs would be Rs 3500.

The entire programme is planned with Such education program will include but not be limited to the following. Please refer to **Appendix** for more details.

### **a. ADVANCE SKILL TRAINING & RESEARCH AREA :**

Each of Clinical or Research module format and the relevant training chapters in Appendix includes teaching of theoretical and clinical aspects of the technique, treatment planning, torque selection and bonding. And all the training modules, chapters and speakers delivering the training shall be reviewed and agreed by First Party before take place.

The HOD / Faculty of First Party is responsible to define the scope or mix of the products / techniques best suited to their students under above education module programs.

  
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b. **PURPOSE :**

The educational training course will help to enhance & acquire practical skills needed for advancement in a professional orthodontic career.

B. **REPORTING & CONTROLLING :**


All the activities under this LOU should be in line with ethical committee guidelines of the institution, and the faculty of First Party reserves the right in treatment decisions.

The **Department** will be in **direct contact** with Ormco **Institutional Business Manager Mr. Bijoy Soman, Contact No- +91 9539715875, Email ID- bijoy.soman@ormco.com**

C. **CERTIFICATION :**

At the end of each successful module, the First Party shall solely decide whether to conclude each Clinical or Research program with **certification** (On basis that participants has attended all modules / chapters and completed the cases stated in the modules/ chapters).

D. This LOU shall be executed in two (2) copies. Each of the Parties shall hold one (1) copy.

  
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E. In Witness thereof, the parties have caused this LOU to be signed in their respective names as of the date first mentioned above.



Accepted by: (Second Party)

**Channel Partner /  
Nobel Biocare India Pvt. Ltd.**

Name: Mr Sachin Gharat

Title: Sales Head- Ormco India & SA

Date: 28.02.2022

Accepted by: (First Party)

**Faculty of Dental Sciences,  
Anil Neerukonda Institute of Dental**

Science, Vizag, Andhra Pradesh

Name: Dr. .... 

Title: Dean

Date: 28.02.2022

WITNESSES:-

1. 
2. 



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# APPENDIX I

1. **Topic of the Module:** Damon System - A Passive Self Ligation Bracket System inc Advance Sync 2 .

2. **Speaker:** Dr Sanjay Labh

The qualification and practicing experience were provided to First Party and the selection of the speaker is approved by First Party.

3. **Educational Format :** Module format with 6 Sessions detailed in clause 6 below.

4. **Total Time Duration:**

The speaker will deliver lecture followed by live bonding, review of bonded cases, question & answer session. Each module will be a day program (5+ hours) and subsequent module after about 5 - 6 Months gap for over 15 to 18 months


5. **Resources:** Each party has agreed to commit resources to the education program under this LOU.

First Party hereby agrees to

- (a) Prepare the armamentarium, training materials.
- (b) Send training invitations to the participants, PG's, Faculty members.
- (c) Get ready of the training room, Internet Connections , Lab, conference room and other training facilities.
- (d) Coordinate the training on-site.

Second Party hereby agrees to

- (a) Cover the speaker's honoraria and travel expenses if any as per the schedule of the training sessions.

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## 6. Protocol by Dr Dwight Damon under Module format:

### **A comprehensive breakdown of Damon System training program in 3 modules:**

Each candidate needs to be a postgraduate student in a dental college recognized by Dental Council of India or having a master's degree in orthodontics from a recognized college / university.

#### **Module 1**

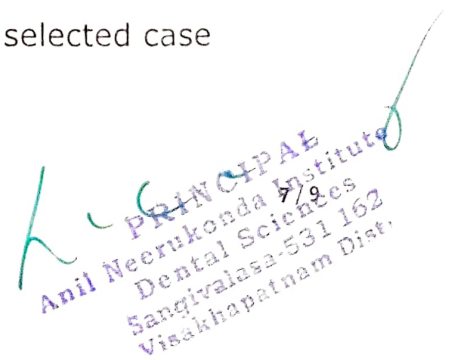
##### **Session-1**

**Venue-** Anil Neerukonda Institute of of Dental sciences Vizag

##### **Session-2**

**Venue-** Anil Neerukonda Institute of of Dental sciences Vizag

- Introduction to Damon System- A Passive Self Ligation Bracket System
- Definition
- Types of SLBs & their Merits/ Claims
- Philosophy & Tenets of SLB
- Damon System and its Pillars- Brackets, High-tech wires & Philosophy
- Biomechanics & Anchorage control in Damon system- During Leveling & aligning, During Retraction
- Expansion v/s Transverse Arch Development.
- Disarticulation and Damon System. Use of Push Coil springs with Damon system.
- Presentation of treated Cases to highlight the efficacy of Damon system
- Treatment planning and treatment strategies in selected case records of patients.

  
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- Typodont work exercise to demonstrate bonding & bracket positioning, Wire placement and wire sequence.
- Live cases to be started by the course director / Faculty In charge with Damon System.

**Cases started has to be followed , reviewed & uploaded on to the PPT format for each pt. , once in 8 to 12 weeks. The faculty contact in charge will undertake the following exercises also as directed by Speaker to be performed after webinar or on WhatsApp group case discussion –**

- Bracket repositioning requirements.
- Changing of arch wires
- Application of early elastics.
- Repositioning of bite turbo.
- Check the effectiveness of the system and if needed modify treatment strategies.

## **Module 2**

### **Session-1**

**Venue-** Anil Neerukonda Institute of of Dental sciences Vizag

### **Session-2**

**Venue-** Anil Neerukonda Institute of of Dental sciences Vizag

Introduction to '**variable Torque**' prescription and the logic behind.

- Diagnosis and treatment planning in moderate to severe malocclusion cases and to discuss the utility of variable torque brackets in such cases.
- Management of Class II malocclusion cases with Damon system
- Placement of anterior bite turbo in class II cases
- Application of early elastics.
- Biomechanics & Anchorage considerations in class II malocclusions.
- Introduction to Advansync-2 for class II correction as an adjunct.



- Live demonstration on couple of full case to be started by the course director with Damon System.

### Module 3

#### Session-1

**Venue-** Anil Neerukonda Institute of of Dental sciences Vizag

#### Session-2

**Venue-** Anil Neerukonda Institute of of Dental sciences Vizag

- Management of Class III malocclusion cases with Damon system.
- Diagnosis and treatment planning in moderate to severe class III malocclusion cases and to discuss the utility of variable torque brackets in such cases.
- Placement of lower anterior bite turbo in class III cases
- Application of early elastics.
- Biomechanics & Anchorage considerations in class II malocclusions.
- Damon system and Orthognathic surgery.
- Live demonstration on couple of full case to be started by the course director with Damon System.

**Note:** Orthodontic treatment is a long-drawn process, and one has to be a keen observer to be able to read the changes taking place in position of teeth in response to the orthodontic appliance. The response to the appliance may vary from patient to patient. To have a cookbook approach would be difficult but following standard procedural protocols would be sensible.

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